

Unum Group UNM under CEO Richard Mckenney



6		T	T	T		2	2	2		6
5		H	H	T		3	3	2		8
4		H	T	T		3	2	2		7
3		T	T	T		2	2	2		6
2		H	H	H		3	3	3		9
1		H	H	T		3	3	2		8

**HEXAGRAM 40 – Hsieh - Deliverance**

Above CHEN THE AROUSING, THUNDER  
 Below K'AN THE ABYSMAL, WATER

Here the movement goes out of the sphere of danger.

- The obstacle has been removed,
- the difficulties are being resolved.
- Deliverance is not yet achieved;
- it is just in its beginning, and
- the hexagram represents its various stages.

**THE JUDGMENT**

DELIVERANCE.  
 The southwest furthers.

- If there is no longer anything where one has to go,
  - Return brings good fortune.
- If there is still something where one has to go,
  - Hastening brings good fortune.

This **refers** to a time in which tensions and complications begin to be eased.

At such times

we ought to **make our way back** to ordinary conditions as soon as possible; this is the meaning of "the southwest."

These periods of **sudden change** have great importance.

Just as

rain **relieves** atmospheric tension, making all the buds burst open,

so

a time of deliverance from burdensome pressure has a

- liberating and
- stimulating

effect on life.

One thing is important, however: in such times

we must **not overdo** our triumph.

The point is **not to push** on farther than is necessary.

Returning to the **regular** order of life

as soon as deliverance is achieved

brings good fortune.

If there are any residual matters that ought to be attended to,

it should be done as **quickly** as possible,

so that

- a clean sweep is made and
- no retardation occur.

## THE IMAGE

Thunder and rain set in: The image of DELIVERANCE.

Thus the superior man

- pardons mistakes And
- forgives misdeeds.

- A thunderstorm has the effect of **clearing the air;**

- the superior man produces a similar effect when dealing with mistakes and sins of men that induce a condition of tension.

Through clarity he brings deliverance.

However,

when failings come to light,

he does not dwell on them;

- he simply passes over mistakes, the unintentional transgressions,
  - just as thunder dies away.
- He forgives misdeeds, the intentional transgressions,
  - just as water washes everything clean.

## THE LINES

0 Nine in the second place means:

One

kills three foxes in the field And  
receives a yellow arrow.

Perseverance brings good fortune.

The **image** is taken from the hunt.

The hunter

- catches three cunning foxes and
- receives a yellow arrow as a reward.

The obstacles in public life are

- the designing foxes who try to influence the ruler through flattery.

They

- must be removed before there can be any deliverance.

But the struggle must not be carried on with the wrong weapons.

- The yellow color
  - points to measure and mean in proceeding against the enemy;
- the arrow
  - signifies the straight course.

If

- one devotes himself wholeheartedly to the task of deliverance,
- he develops so much inner strength from his rectitude that it acts as a weapon against all that is false and low.

Six in the third place means:

If a man

- carries a burden on his back And
  - nonetheless rides in a carriage,
- He thereby encourages robbers to draw near.  
Perseverance leads to humiliation.

This refers to a man who has

- come out of needy circumstances into comfort and
- freedom from want.

If now, in the manner of an upstart,

- he tries to take his ease in comfortable surroundings that do not suit his nature,
  - he thereby attracts robbers.

If

- he goes on thus
  - he is sure to bring disgrace upon himself.

Confucius says about this line:

Carrying a burden on the back is the business of a common man;

a carriage is the appurtenance of a man of rank.

Now,

when a common man uses the appurtenance of a man of rank, robbers plot to take it away from him.

If a man is

- insolent toward those above him and
- hard toward those below him, robbers plot to attack him.
- Carelessness in guarding things
  - tempts thieves to steal.
- Sumptuous ornaments worn by a maiden
  - are an enticement to rob her of her virtue.

Six at the top means:

The prince shoots at a hawk on a high wall.

He kills it.

Everything serves to further.

The hawk on a high wall is the symbol of a powerful inferior in a high position who is hindering the deliverance.

He withstands the force of inner influences, because he is hardened in his wickedness.

He must be forcibly removed, and this requires appropriate means.

Confucius says about this line:

The hawk is the object of the hunt;

bow and arrow are the tools and means.

The marksman is man (who must make proper use of the means to his end). The superior man contains the means of his own person.

He bides his time and then acts.

Why then should not everything go well?

He acts and is free.

Therefore

- all he has to do is to go forth, and
- he takes his quarry.

This is how a man fares who acts after he has made ready the means.

## **MOVING HEXAGRAM**

**HEXAGRAM 57 – Sun - The Gentle (The Penetrating, Wind)**

Above SUN THE GENTLE, WIND, WOOD

Below SUN THE GENTLE, WIND, WOOD

Sun is one of the **eight doubled** trigrams.

It

- is the eldest daughter  
and

- **symbolizes** wind or wood;

it has for its **attribute** gentleness,  
which nonetheless penetrates

- like the wind  
or

- like growing wood  
with its roots.

The dark principle, in itself rigid and immovable,  
is dissolved by the penetrating light principle,  
to which it subordinates itself in gentleness.

1. In nature,

it is the wind that

- disperses the gathered clouds,  
leaving the sky clear and serene.

2. In human life

it is penetrating clarity of judgment that

- thwarts all dark hidden motives.

3. In the life of the community

it is the powerful influence of a great personality that

- uncovers and breaks up those intrigues  
which shun the light of day.

## THE JUDGMENT

THE GENTLE.

Success through what is small.

- It furthers one to have somewhere to go.
- It furthers one to see the great man.

Penetration produces

- gradual

and

- inconspicuous  
effects.

It should be effected

- not by an act of violation
- but by influence that never lapses.

- Results of this kind are less striking to the eye  
than

- those won by surprise attack,

but

- they
  - are more enduring
  - and
  - more complete.

If

- one would produce such effects
- one must have a dearly defined goal,

for only when

- the penetrating influence works always in the same direction
- can the object be attained.

Small strength can achieve its purpose

only by

- subordinating itself to an eminent man
- who is capable of creating order.

## THE IMAGE

Winds following one upon the other: The image of THE GENTLY PENETRATING.

Thus

the superior man

- Spreads his commands abroad

And

- carries out his undertakings.

- The penetrating quality of the wind depends upon its ceaselessness.
  - This is what makes it so powerful;
  - time is its instrument.

In the same way

- the ruler's thought should penetrate the soul of the people.
  - This too requires a lasting influence brought about by
    - enlightenment
    - and
    - command.

Only when

- the command has been assimilated by the people
- is action in accordance with it possible.

Action without preparation of the ground only

- frightens

and

- repels.