Evogene Ltd EVGN under CEO Ofer Haviv



						-	 
6	Н	Н	Т	3	3	2	8
5	Н	Т	Т	3	2	2	7
4	Н	Н	Н	3	3	3	9
3	Н	Т	Т	3	2	2	7
2	Т	Т	Т	2	2	2	6
1	Т	Т	Т	2	2	2	6

## HEXAGRAM 31 – Hsien - Influence (Wooing)

Above TUI THE JOYOUS, LAKE Below KEN KEEPING STILL, MOUNTAIN

The name of the hexagram means

- "universal,"
- "general,"

and in a figurative sense

- "to influence,"
- "to stimulate."
- The upper trigrams is Tui, the Joyous;
- the lower is Ken, Keeping Still.
- By its persistent, quiet influence, the lower, rigid trigram
- stimulates the upper, weak trigram, which
- **responds** to this stimulation cheerfully and joyously.
- Ken, the lower trigram, is the youngest son;
- the upper, Tui, is the youngest daughter.

Thus the universal mutual attraction between the sexes is represented. In courtship, the masculine principle must

seize the initiative

and

• place itself below the feminine principle.

Just as

the first part of book I begins with the hexagrams of

 heaven
 and
 earth,

 the foundations of all that exists,
 the second part begins with the hexagrams of

 courtship
 and
 marriage,

the foundations of all social relationships.

## THE JUDGMENT

Influence. Success. Perseverance furthers. To take a maiden to wife brings good fortune.

- The weak element is above,
- the strong below;

hence

• their powers attract each other,

so that

• they unite.

This brings about success, for
all success depends on the effect of mutual attraction.
By keeping still within while experiencing joy without,
one can
prevent the joy from going to excess
and

hold it within proper bounds.

This is the meaning of the added admonition, "Perseverance furthers," for it is perseverance that makes the difference between

seduction

and

• courtship;

<u>in the latter</u>

the strong man

takes a position inferior to that of the weak girl

and

shows consideration for her.
This attraction between affinities is a general law of nature.
Heaven and earth

attract each other
and thus
all creatures come into being.

Through such attraction

the sage influences men's hearts,
and thus

the world attains peace.
From the attractions they exert
we can learn the nature of all beings
in heaven
and
on earth.

## THE IMAGE

A lake on the mountain: The image of influence. Thus

the superior man <mark>encourages</mark> people to approach him By his <mark>readiness to receive</mark> them.

A mountain with a lake on its summit is stimulated by the moisture from the lake. It has this advantage because its summit

does not jut out as a peak but
is sunken.
The image counsels that the mind should be kept
humble and
free, so that it may remain receptive to good advice.
People soon give up counseling a man who thinks that he knows everything better than anyone else.

## THE LINES

Six at the beginning means: The influence shows itself in the big toe.

A movement, before it is actually carried out,

shows itself first in the toes.

The idea of an influence is already present,

but it is not immediately apparent to others.

As long as the intention has no visible effect,

it

 is of no importance to the outside world and

leads neither to good nor to evil.

Six in the second place means:

The influence shows itself in the calves of the legs. Misfortune. Tarrying brings good fortune.

In movement,

the calf of the leg follows the foot; by itself it can

- neither go forward
- nor stand still.
- Since the movement is not self-governed, it bodes ill.
- One should wait quietly until one is impelled to action by a real influence.
- Then\_
- one remains uninjured.

<u>O Nine in the fourth place means:</u>

Perseverance brings good fortune.

Remorse disappears.

<mark>If a man</mark>

is agitated in mind,

<mark>And</mark>

his thoughts go hither and thither,
 Only those friends On whom he fixes his conscious thoughts Will follow.

Here the place of the heart is reached.

The impulse that springs from this source is the most important of all. It is of particular concern that this influence be

• constant

and

good;

then, in spite of the danger arising from the great susceptibility of the human heart,

there will be no cause for remorse.
When the quiet power of a man's own character is at work,
the effects produced are right.
All those who are receptive to the vibrations of such a spirit will then be influenced.
Influence over others should not express itself
as a conscious and willed effort to manipulate them.
Through practicing such conscious incitement,
one becomes wrought up and is exhausted
by the eternal stress and strain.
Moreover,
the effects produced are then limited

to those on whom one's thoughts are consciously fixed.

# **MOVING HEXAGRAM**

### HEXAGRAM 05 – Hsu - Waiting (Nourishment)

Above K'AN	THE ABYSMAL, WATER
Below CH'IEN	THE CREATIVE, HEAVEN

All beings have need of nourishment from above. But the gift of food comes in its own time, and for this one must wait.

This hexagram shows the clouds in the heavens, giving rain

- to refresh all that grows and
- to provide mankind with food and drink.

The rain will come in its own time.

- We cannot make it come;
- we have to wait for it.

The idea of waiting is further suggested by the attributes of the two trigrams –

- strength within,
- danger in front. 2
- Strength in the face of danger does not plunge ahead but bides its time, whereas
- weakness in the face of danger
  - grows agitated and
  - has not the patience to wait.

#### THE JUDGMENT

WAITING. If you are sincere, You have light and success. Perseverance brings good fortune. It furthers one to cross the great water.

Waiting is not mere empty hoping. It has the inner certainty of reaching the goal. Such certainty alone gives that light which leads to success. This leads to the perseverance that

- brings good fortune and
- **bestows** power to cross the great water.

One is faced with a danger that has to be overcome.

Weakness and impatience can do nothing.

Only a strong man can stand up to his fate,

for his inner security enables him to endure to the end.

This strength shows itself in uncompromising truthfulness (with himself).

It is only when we have the courage to face things exactly as they are,

without any sort of self-deception or illusion,

that a light will develop out of events,

by which the path to success may be recognized.

This recognition must be followed by resolute and persevering action.

For only the man who goes to meet his fate resolutely is equipped to deal with it adequately.

Then he will be able to cross the great water –

that is to say,

he will be capable

- of making the necessary decision and
- of surmounting the danger.

## THE IMAGE

Clouds rise up to heaven: The image of WAITING.

Thus the superior man

- eats and
- drinks,
- Is joyous and
- of good cheer.

When clouds rise in the sky, it is a sign that it will rain. There is nothing to do but to wait until the rain falls.

It is the same in life when destiny is at work.

- We should not worry and seek to shape the future by interfering in things before the time is ripe.
- We should quietly fortify the body with food and drink and the mind with gladness and good cheer.

Fate comes when it will, and thus we are ready.